

1 Classification: Biological Sciences- Ecology

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3 Plant functional traits and the multidimensional nature of species

4 coexistence

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6 Short title: Functional traits and species coexistence

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1 *Abstract*

2 **Understanding the processes maintaining species diversity is a central problem in**  
3 **ecology, with implications for the conservation and management of ecosystems.**  
4 **Although biologists often assume that trait differences between competitors promote**  
5 **diversity, empirical evidence connecting functional traits to the niche differences**  
6 **that stabilize species coexistence is rare. Obtaining such evidence is critical because**  
7 **traits also underlie the fitness differences driving competitive exclusion, and this**  
8 **complicates efforts to infer community dynamics from phenotypic patterns. We**  
9 **coupled field-parameterized mathematical models of competition between 102 pairs**  
10 **of annual plants with detailed sampling of leaf, seed, root and whole plant functional**  
11 **traits to quantify how phenotypic differences drive both coexistence and competitive**  
12 **exclusion. Single functional traits were often good predictors of average fitness**  
13 **differences between species, indicating that competitive dominance was associated**  
14 **with late phenology, deep rooting, and several other traits. In contrast, single**  
15 **functional traits were poor predictors of the stabilizing niche differences that**  
16 **promote coexistence. Niche differences could only be described by combinations of**  
17 **traits, corresponding to differentiation between species in multiple ecological**  
18 **dimensions. In addition, several traits were associated with both fitness differences**  
19 **and stabilizing niche differences. These complex relationships between phenotypic**  
20 **differences and the dynamics of competing species argue against the simple use of**  
21 **single functional traits to infer community assembly processes, but lay the**  
22 **groundwork for a theoretically justified trait-based community ecology.**

1 *Significance statement*

2 Biologists have long understood that differences between species in traits such as bill  
3 shape or rooting depth can maintain diversity in communities by promoting specialization  
4 and reducing competition. We describe the first test of the assumption that phenotypic  
5 differences drive the stabilizing niche differences that promote coexistence. Using  
6 advances in ecological theory and detailed experiments, we quantify fitness and niche  
7 differences between 102 plant species pairs and relate these differences to 11 functional  
8 traits. Individual traits predicted the fitness differences that drive competitive exclusion,  
9 but not the stabilizing niche differences that promote coexistence. Niche differences  
10 could only be described by combinations of traits, representing differentiation in multiple  
11 dimensions. This challenges the simplistic use of trait patterns to infer community  
12 assembly.

1 /body

2 Ecologists have long understood that phenotypic differences between species play an  
3 important role in maintaining species diversity within communities (1, 2). Differences in  
4 bill shape, body size, or rooting depth are often hypothesized to reduce interspecific  
5 relative to intraspecific competition, and thereby contribute to the stabilizing niche  
6 differences that promote coexistence (3-5). Although the niche has several definitions (6),  
7 ecological theory specifies that stabilizing niche differences between species are those  
8 differences that cause intraspecific interactions to be more limiting than interspecific  
9 interactions. This gives species a demographic advantage when at low relative  
10 abundance (2), which thereby stabilizes coexistence. The expected relationship between  
11 trait differences and stabilizing niche differences is the basis for a large body of  
12 observational studies that use traits to predict patterns of species co-occurrence and  
13 compositional change (3, 7-13). Rigorously testing this relationship is critical as it forms  
14 the key pathway by which phenotypic traits influence community assembly, the outcome  
15 of biological invasions, species diversity effects on ecosystem function, and the impacts  
16 of climate change on community dynamics (5, 8, 12, 13).

17

18 Although the literature connecting phenotypic differences to competitive outcomes  
19 historically emphasizes stabilizing niche differences, not all phenotypic differences favor  
20 coexistence, and this complicates efforts to predict community assembly from trait  
21 patterns. For example, species may differ in traits that influence their ability to draw  
22 down shared limiting resources or produce offspring, and the resulting “average fitness

1 differences” favor competitive exclusion (14-16). More generally, average fitness  
2 differences are those species differences that favor one competitor over the other (2). In  
3 principle, many possible relationships between trait differences and coexistence are  
4 possible, with differing implications for competitive outcomes. For example, fitness and  
5 niche differences could be predicted by non-overlapping sets of traits (17). Moreover, it  
6 may be that niche and fitness differences are best described by multivariate suites of traits,  
7 supporting a hypothesis of high-dimensional niche differentiation between species in  
8 communities (18-20).

9

10 Although competitive outcomes are determined by the opposing effects of niche  
11 differences stabilizing coexistence and fitness differences driving exclusion (2), the  
12 extent to which phenotypic differences predict these drivers of coexistence is largely  
13 unknown. Prior work has examined the association between species traits and metrics  
14 that either aggregate niche and fitness differences (e.g. community membership,  
15 competitive dominance, and species abundance; 21, 22, 23), or form components of these  
16 quantities (e.g. interaction coefficients, relative yield, and competitive suppression; 24,  
17 25). Only now, with recent developments in coexistence theory (15, 26-29) can we  
18 directly evaluate how species traits relate to stabilizing niche differences, average fitness  
19 differences, and the dimensionality of species coexistence. Doing so is critical because  
20 niche and fitness differences provide the connection between functional trait differences  
21 and competitive outcomes.

22

1 We conducted a field experiment with 18 annual plant species in a California grassland to  
2 field parameterize mathematical models of competition, with which we quantified the  
3 stabilizing niche differences, average fitness differences, and predicted competitive  
4 outcomes for 102 species pairs (30). For our annual plant model, the stabilizing niche  
5 differences capture the degree to which intraspecific competition exceeds interspecific  
6 competition, while fitness differences reflect a combination of species differences in their  
7 seed production and average sensitivity to competition. Species' vital rates and pairwise  
8 competitive interactions were quantified by sowing each of the 18 species across a  
9 density gradient of itself and each of its seventeen competitors (Figure S1), and  
10 quantifying how fecundity declined as a function of increasing neighbor density (31). In  
11 addition, we sampled 11 key functional traits (Table 2) for each species, corresponding to  
12 variation in leaves, roots, seeds, and whole plant characteristics that are known to  
13 describe strategy variation across plant species globally (32-34). We then tested the  
14 extent to which these trait differences, representing multiple ecological dimensions,  
15 predicted niche and fitness differences between species. Finally, we predict the  
16 implications of each trait for coexistence.

17

18 For most of the functional traits we sampled, species differences in individual traits were  
19 well correlated with the average fitness differences that determine competitive superiority  
20 (Figure 1). Competitive superiority (that is, having higher average fitness than a  
21 competitor) was positively correlated with later phenology, larger potential size (larger  
22 maximum height and leaf size; deeper rooting depth), and a more resource-conservative  
23 foraging strategy (lower specific leaf area and specific root length). Previous work has

1 shown that average fitness differences between annual plant competitors can be  
2 decomposed into two components: differences between the species in their innate ability  
3 to produce seeds (the "demographic component"), and differences in overall sensitivity to  
4 both conspecific and heterospecific neighbors (the "competitive response" component)  
5 (30). We found that the traits predicting species' fitness differences did so because they  
6 were well correlated with differences in the demographic component; only one trait  
7 (LDMC) was correlated with the competitive response component (Figure 1, Table S2).  
8 This suggests that the influence of traits on competitive dominance in this system arises  
9 largely through trait correlations with demographic differences rather than differences in  
10 plant-plant interactions.

11

12 Counter to the common use of trait differences as proxies for stabilizing niche differences  
13 (4, 8, 13), no single functional trait difference was correlated with the substantial niche  
14 differences that we measured in the experiment (Figure 1, Table S2). Despite this finding,  
15 niche differences were well described by a model containing multiple traits (Table 3)  
16 including specific root length, seed size, canopy shape, maximum height and phenology.  
17 A model selection routine (35, 36) selected this five trait model as the best descriptor of  
18 niche differences (BEST analysis,  $\rho = 0.408$ ,  $p = 0.03$ ) out of all possible combinations  
19 of the traits sampled. A multi-trait model was also fit for fitness differences, and the  
20 best-fit model included two traits (phenology and leaf size) that were strong predictors of  
21 fitness differences in the univariate analyses (BEST analysis,  $\rho = 0.443$ ,  $p = 0.03$ ).

22

1 Because niche differences were only correlated with functional traits in models  
2 containing multiple traits (not in univariate analyses), these results reveal that local niche  
3 differentiation in the system rests on species differences in multiple ecological  
4 dimensions. Two non-mutually exclusive effects may underlie these results. First,  
5 different sets of species may be niche differentiated along distinct axes of functional trait  
6 variation. For instance, coexistence between some pairs of species may be stabilized by  
7 niche differences resulting from contrasting prostrate and erect growth forms, while for  
8 others coexistence is stabilized by niche differences related to contrasting fine root  
9 foraging strategies (acquisitive vs. resource conservative, as reflected in specific root  
10 length). Second, niche differences between these species may require simultaneous  
11 differentiation in multiple plant traits (e.g. canopy shape and specific root length), only  
12 detectable with the multi-trait model. More detailed studies are needed to distinguish  
13 between these two alternatives.

14

15 Critically, our results also show that species differences in a single phenotypic trait can  
16 have opposing effects on coexistence, contributing to both niche and fitness differences.  
17 For example, while higher fitness was associated with later phenology, phenology  
18 differences also contributed to niche differences (Table 3, Figure S5). Thus, the greater  
19 the phenology difference, the greater the competitive superiority of later phenology  
20 competitor (the fitness difference), but also the greater the growth rate advantage when a  
21 species drops to low relative abundance (the niche difference).

22



1 Whether phenology differences ultimately favor or impede coexistence therefore depends  
2 on the relative strength of the correlations between phenology differences and niche  
3 differences, which favor coexistence, and phenology differences and fitness differences,  
4 which drive competitive exclusion. We found that the 12 pairs of species predicted to  
5 coexist under our study conditions (that is, where niche differences exceeded fitness  
6 differences) had significantly smaller phenology differences than other species pairs  
7 (Wilcoxon sign rank test  $p < 0.05$ , Figure 2). This suggests that phenology differences  
8 disfavored coexistence, a result that is consistent with phenology better predicting fitness  
9 differences than niche differences, but runs counter to the notion that all trait differences  
10 are necessarily stabilizing. A similar result was found for leaf size (Figure 2).

11

12 The current study explores trait correlations with the drivers of the competitive  
13 interactions between two species. Future research might ask how trait differences affect  
14 diffuse, multispecies competition, including intransitive competitive networks.  
15 Intransitive competition, which can stabilize coexistence without pair-wise niche  
16 differences, most easily arises when competitive dominance in different species pairs is  
17 mediated by different limiting factors, such as light versus nutrients (37). Our finding that  
18 different traits can individually predict competitive dominance (Figure 1), and that the  
19 correlations between these traits were often weak (Table S1) provides a basis for  
20 competitive intransitivity in the system.

21

1 Our experiment was designed to measure the processes influencing species coexistence in  
2 an annual plant community at a neighborhood spatial scale and to relate these processes  
3 to species average phenotypic traits across the individuals in the experiment. Additional  
4 processes including soil heterogeneity, inter-annual variation in climate, interactions with  
5 herbivores and pathogens, and intraspecific trait variation may also enhance or inhibit  
6 coexistence (2, 13, 38-40). However, despite the focus of the experiment on the  
7 neighborhood spatial scale where niche and fitness differences can be reasonably  
8 quantified, our results reveal a surprisingly complex link between phenotypic diversity  
9 and competitive outcomes. While multiple phenotypic differences may promote  
10 coexistence in some circumstances or for some species pairs, phenotypic differences in  
11 widely measured plant traits just as easily promote competitive exclusion, yielding a  
12 complex mapping between niche differences, phenotypic differences, and the processes  
13 maintaining diversity in ecological communities. These complex relationships argue  
14 against the simple use of single traits to infer community assembly processes, but lay the  
15 foundation for a theoretically robust trait-based community ecology.

16

## 17 **Materials and Methods**

### 18 *Study location and species selection*

19 Our experiment was conducted at the University of California Sedgwick Reserve in Santa  
20 Barbara County, USA (34° 40' N, 120° 00' W), 730 meters above sea level. The climate  
21 is Mediterranean with cool, wet winters and hot, dry summers. Precipitation totaled 298  
22 mm over the experimental year (October 2011-July 2012), 21% less than the 50-year

1 average. We selected 18 common annual plant species from within the reserve for use in  
2 the experiment (Table 1). The species are drawn from 10 different families within the  
3 eudicots and capture a wide range of functional trait variation within the constraints of  
4 the Mediterranean climate annual plant lifestyle. Four additional species were selected at  
5 the start of the experiment but failed to establish at sufficient density in the experimental  
6 treatments, and are not discussed further. Seeds for the experiment were collected from  
7 200-1000 mother plants in the spring and summer of 2011, mixed across mother plants,  
8 and subsampled to determine species average seed mass, a functional trait in our study  
9 (Table 2). We competed all possible heterospecific and conspecific pairs of the 18  
10 species against each other within a 500 m<sup>2</sup> area that had been previously cleared of all  
11 vegetation (the design is presented in the next section). Soils within the plot are finely  
12 textured serpentine soils, and the area was fenced to exclude gopher and deer.

13

14 *Theoretical background for quantifying niche and fitness differences and field*  
15 *parameterization of population models*

16 To quantify the stabilizing niche differences, average fitness differences, and predicted  
17 competitive outcomes between species pairs, we specified a mathematical model that  
18 captures the dynamics of competing annual plant populations with a seed bank (26, 41).  
19 This approach has been used elsewhere (30, 31), and is summarized below. Population  
20 growth is described as:

21

$$\frac{N_{i,t+1}}{N_{i,t}} = (1 - g_i)s_i + g_iF_i$$

1 (1)

2

3 where  $N_{i,t+1}/N_{i,t}$  is the per capita population growth rate, and  $N_{i,t}$  is the number of seeds  
4 of species  $i$  in the soil prior to germination in the winter of year  $t$ . The germination rate of  
5 species  $i$ ,  $g_i$ , reflects the average of two different growth rates:  $s_i$ , the annual survival of  
6 ungerminated seed in the soil, and  $F_i$ , the viable seeds produced per germinated  
7 individual.  $F_i$  can be expanded to describe the relationship between per germinant  
8 fecundity and the density of competing germinated individuals in the system:

9

$$F_i = \frac{\lambda_i}{1 + \alpha_{ii}g_iN_{i,t} + \alpha_{ij}g_jN_{j,t}}$$

10 (2)

11

12 The per germinant fecundity of species  $i$  in the absence of competition,  $\lambda_i$ , is reduced by  
13 the germinated density of conspecifics,  $(g_iN_{i,t})$ , and heterospecifics  $(g_jN_{j,t})$ . These  
14 neighbor densities are modified by interaction coefficients that describe the per capita  
15 effect of species  $j$  on species  $i$  ( $\alpha_{ij}$ ). Critically, empirical work in this system supports the  
16 functional form of the model (26) and shows that it accurately predicts competitive  
17 outcomes between species in the study area (30). These competitive outcomes can be  
18 determined by solving equations 1 and 2 for the low density growth rate of each species

1 when its competitor is at its carrying capacity, and coexistence is inferred if both  
2 competitors' low density growth rates are positive.

3

4 Using this model of population dynamics between competing species, we then define  
5 stabilizing niche differences and average fitness differences between species pairs  
6 following earlier studies (27, 30, 31). For the model described by eqns. 1 and 2, previous  
7 work (30) shows that niche overlap,  $\rho$ , is as follows:

8

$$\rho = \sqrt{\frac{\alpha_{ij} \cdot \alpha_{ji}}{\alpha_{jj} \cdot \alpha_{ii}}}$$

9

(3)

10 Niche overlap therefore reflects the average degree to which species limit conspecific  
11 relative to heterospecific competitors. With  $\rho$  defining niche overlap between a species  
12 pair, the “stabilizing niche difference” is  $1-\rho$ .

13

14 In contrast to stabilizing niche differences, average fitness differences drive competitive  
15 dominance and exclusion. The average fitness difference between the competitors is  $\frac{\kappa_j}{\kappa_i}$ , is  
16 described (30) as:

$$\frac{\kappa_j}{\kappa_i} = \left( \frac{\eta_j - 1}{\eta_i - 1} \right) \sqrt{\frac{\alpha_{ij} \cdot \alpha_{ii}}{\alpha_{jj} \cdot \alpha_{ji}}}$$

1

(4)

2 where

$$\eta_i = \frac{\lambda_i g_i}{1 - (1 - g_i)(s_i)}$$

3

4 The greater the ratio,  $\frac{\kappa_j}{\kappa_i}$ , the greater the fitness advantage of species  $j$  over  $i$ . A ratio of 1

5 indicates equivalent competitive ability. From eqn. 4, it can be seen that competitive

6 dominance can arise through a combination of germination and fecundity advantages

7  $\left(\frac{\eta_j - 1}{\eta_i - 1}\right)$ , and lower sensitivity to neighboring competitors  $\left(\sqrt{\frac{\alpha_{ij} \alpha_{ii}}{\alpha_{jj} \alpha_{ji}}}\right)$ . We refer to these

8 two components of average fitness differences as the “demographic ratio” and the

9 “competitive response ratio,” respectively.

10

11 These models were parameterized with estimates of species’ germination fractions, per

12 germinant fecundities in the absence of neighbors, seed survival in the soil, and all

13 pairwise interaction coefficients using experimentally assembled plant communities

14 (Figure S1). In October 2011, we established 154 rectangular plots separated by

15 landscape fabric to control weeds and fenced to exclude deer and gophers. The design

16 involved sowing each species as focal individuals into a density gradient of each potential

17 competitor (including conspecifics). We randomly assigned each plot to be sown with

18 one of the 18 species at a density of 2, 4, 8, or 16 g / m<sup>2</sup> of viable seed, with two

19 replicates per density per species. The 2 g / m<sup>2</sup> plots were 1.5 x 1.7 m and all other

1 densities were sown into 0.9 x 1.1 m plots. Each plot was divided into 42 subplots (a 6  
2 row by 7 column array) with a buffer of 2.5 cm at the edge of the plot. Five viable seeds  
3 of one species were then sown into a subplot to establish a focal individual at the center,  
4 with two subplots sown per species per plot. After germination these were thinned to one  
5 focal individual per subplot. The experimental plots were used to assess germination rates  
6 as well as species per germinant fecundities as a function of neighbor density. In addition,  
7 10 plots were established with no background species in order to assess focal plant  
8 performance in the absence of neighbors. Additional description and discussion of the  
9 experimental design can be found elsewhere (31).

10

### 11 *Sampling of functional traits*

12 We selected 11 plant functional traits to measure on each species in the experiment  
13 (Table 2). These traits are known to capture ecologically important variation in leaves,  
14 roots, seeds and whole plant function across plant species worldwide (34, 42) and are  
15 widely sampled within plant communities. At the time of planting, 20 1-m<sup>2</sup> plots were  
16 established interspersed with the competition plots for the sole purpose of destructive trait  
17 sampling. Each plot was sown with a mixture of species from the experiment at a total  
18 density of 8 g / m<sup>2</sup>. At peak biomass, 40-50 mature individuals from across the trait plots  
19 and the experiment were selected for height measurements, used to estimate maximum  
20 height within the conditions found in our experiment as the 95<sup>th</sup> quantile of the  
21 distribution of measured heights. Using the trait plots, 8-15 individuals were selected for  
22 harvest of aboveground tissues, and from those 8 individuals were selected to have a

1 sample of the root system harvested in a 10 x 10 cm soil core for measurement of fine  
2 roots. Low germination for two species (ANAR and ERBO, see Table 1 for species  
3 codes) limited harvesting to 5 individuals per species.

4

5 At harvest, we first measured the height and canopy shape of each species. The lateral  
6 spread of the canopy from the main axis, as viewed from above, was measured at the  
7 farthest point from the main axis and at 90 degrees clockwise from this point. The two  
8 measurements of lateral extent were averaged, and canopy shape was quantified as the  
9 ratio of lateral extent to height. This yields an index that ranges from close 0 for a plant  
10 with primarily erect, vertical growth (such as CLPU) to  $\gg 1$  for low, prostrate growth  
11 forms (such as LOWR and MEPO). Next, the entire aboveground portion of each plant  
12 was placed into a moistened paper towel within sealed plastic bag and stored into a cooler  
13 for transport to the laboratory, where they were kept in dark, refrigerated conditions.

14 Three leaves were selected from each plant, blotted dry, weighed and then imaged on a  
15 flatbed scanner at 600 dpi to determine fresh leaf area. All fresh leaves were processed  
16 within 5 hours of harvest. Leaves were then dried to constant mass at 60 degrees C,  
17 weighed to determine dry mass, and subsequently bulked by species and ground to a fine  
18 powder for nitrogen and carbon isotope analysis by the Center for Stable Isotope  
19 Biogeochemistry at the University of California, Berkeley.

20

21 Fine root samples in soil cores were placed into sealed bags in a cooler at harvest and  
22 kept in refrigeration until they could be processed within 12-36 h. Root samples were



1 gently washed over a 0.5 mm sieve to remove soils, and a sample of the washed root  
2 system of each focal plant was transferred to ethanol for later analysis, taking care to  
3 remove roots from other individuals. For analysis, a small subsample of fine roots ( $\leq 2$   
4 mm in diameter) was floated in water, arranged to minimize overlap and scanned at 600  
5 dpi using the WinRhizo software (Regent Instruments, Canada) to determine total fine  
6 root length of the subsample. The root samples were then dried to a constant mass at 60  
7 degrees C and weighed.

8

9 In addition to the harvesting described above, we selected a second set of 3-8 individuals  
10 per species for root system excavation to estimate rooting depth. Sample size was again  
11 limited by poor germination for some species. Soil was carefully removed alongside the  
12 main root system a few cm at a time until no further roots from the focal plant were  
13 apparent, and this depth recorded. More precise measurements from techniques using soil  
14 corers or root augers were not possible at the site because of the very shallow rooting  
15 depth of many of the species in the experiment and the abundance of rocks and clay  
16 aggregates in the soil. As this method may miss fine roots extending below the point of  
17 excavation, it likely offers a conservative underestimate of the rooting depth of each  
18 species.

19

20 Finally, we monitored the fruiting and flowering phenology of the species in the  
21 experiment bi-weekly. As differences in fruiting and flowering phenology appeared to be  
22 well correlated across species in the study, we used date of peak fruiting as a measure of

1 gross phenological differences between species. We defined peak fruiting as the date  
2 when developing fruits outnumbered flowers on >50% of the reproductive individuals in  
3 a species in the experiment. Finally, we measure seed mass from the combined weight of  
4 500 seeds.

5

6 Following the sampling described above, the functional trait measures in Table 2 were  
7 calculated following standard protocols (34, 42). Traits were log transformed as needed  
8 to improve normality prior to analysis. Trait measurements were averaged across  
9 individuals to arrive at species-level trait averages used in analyses.

10

### 11 *Analyses*

12 We tested for correlations between functional trait differences and the niche and fitness  
13 differences quantified in the experiment (e.g. Figure S2). As niche and fitness differences  
14 are inherently pairwise measures, we focused on analyses that could account for the non-  
15 independence present in pairwise comparison data (e.g. 18 species in all pairwise  
16 combinations result in 153 possible heterospecific interactions). At the end of the  
17 experiment we had sufficient data to fit models for 102 of 153 potential species pairs. For  
18 univariate comparisons, we used Mantel tests, with the Benjamini and Hochberg  
19 correction for multiple comparisons. For multi-trait comparisons, we conducted a model  
20 selection exercise in a Mantel framework by using the BEST routine in the PRIMER  
21 software package (35, 36) to identify the combination of trait differences that best  
22 described fitness and niche differences. The BEST routine calculates Spearman's rho for

1 all combinations of 1 to 11 functional trait differences and assesses the significance of the  
2 best performing model using a permutation test. As the test statistic (Spearman's rho)  
3 does not automatically improve with additional variables, no correction (cf. AIC) is  
4 needed to compare models with differing numbers of variables.

5

6 We then evaluated the predicted outcome of competitive interaction between pairs of  
7 species in the experiment by comparing the magnitude of the estimated fitness and niche  
8 difference between them. Stable coexistence within the conditions present in our  
9 experiment is predicted when niche differences exceed fitness differences (Figure S3).  
10 Using this criterion, we tested whether coexisting pairs differed from non-coexisting pairs  
11 with respect to functional traits using a series of Wilcoxon sign-rank tests (Figure S4).

12

### 13 *Functional trait variation*

14 Principle components analysis revealed that the primary axis of trait differentiation  
15 among our species reflects covariation in traits related to plant size and leaf chemistry  
16 (Figure S5). Specifically, the first principle components axis (26% of variation) reflects  
17 maximum height, rooting depth, and leaf size (which varies in part due of allometric size  
18 constraints) in addition leaf nitrogen and dry matter content. Specific leaf area (SLA) and  
19 specific root length (SRL) were tightly associated, suggesting a coordination between  
20 above and belowground foraging strategies. In contrast to many global studies (32), SLA  
21 and leaf nitrogen concentration were not strongly correlated in our data, perhaps due to  
22 the relatively narrow range of SLA values (123 – 256 cm<sup>2</sup>/g) among the annuals in our

1 study. Additional pairwise correlations are summarized in Table S1. Species differences  
2 in principle component axis 1 and 2 scores were good predictors of fitness differences  
3 between species (Mantel  $p < 0.001$ ) but not of niche differences (Mantel  $p > 0.3$ ).

4

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11

12

1 *Figure legends*

2

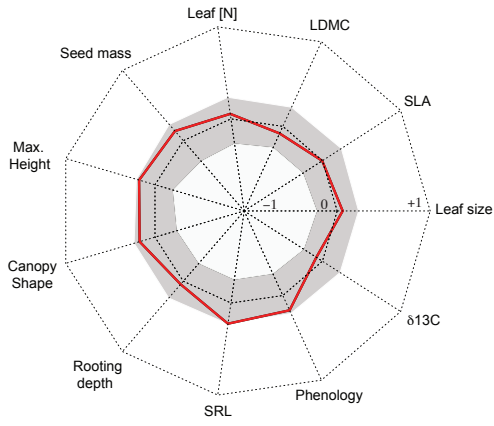
3 **Figure 1.** Functional trait correlates of fitness (A) and niche (B) differences among 18  
4 annual plants. As fitness and niche differences are pairwise measures, correlations are  
5 calculated with mantel tests. Panels C and D show trait correlations with the two  
6 components of fitness differences, the demographic components and the competitive  
7 response component. Colored lines show correlations calculated from the mantel test,  
8 ranging from -1 at the center of the plot to 1 at the margin. Central band of grey denotes  
9 the central 95% of null correlation values from the mantel permutations. See Table 2 for  
10 trait abbreviations. Results in bold are significant following Benjamini-Hochberg  
11 correction for multiple comparisons (Table S2).

12

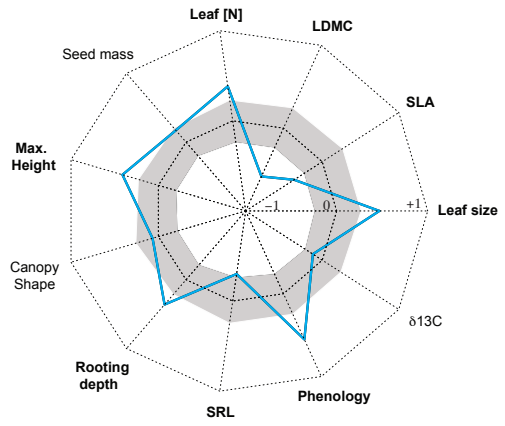
13 **Figure 2.** Trait differences between species pairs predicted to coexist (where stabilizing  
14 niche differences exceed fitness differences). Pairs predicted to coexist are significantly  
15 more similar in leaf size and phenology (Wilcoxon sign rank test  $p < 0.05$ ) than species  
16 pairs where fitness differences exceed niche differences; all other trait differences are *n.s.*

1 Figure 1

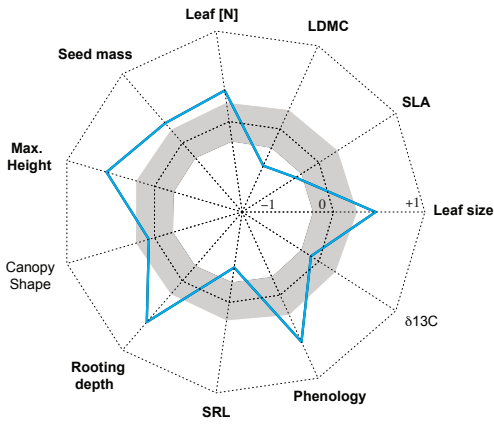
A. Niche differences



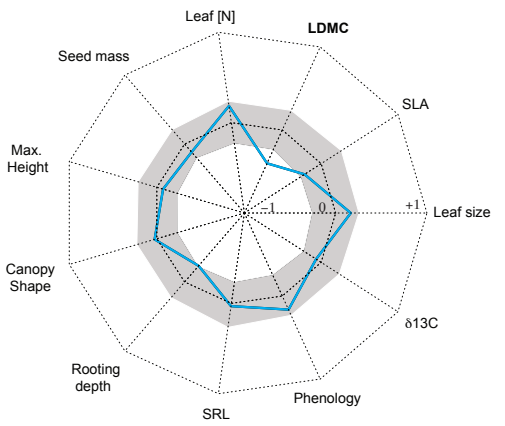
B. Fitness differences



C. Fitness differences: demographic component

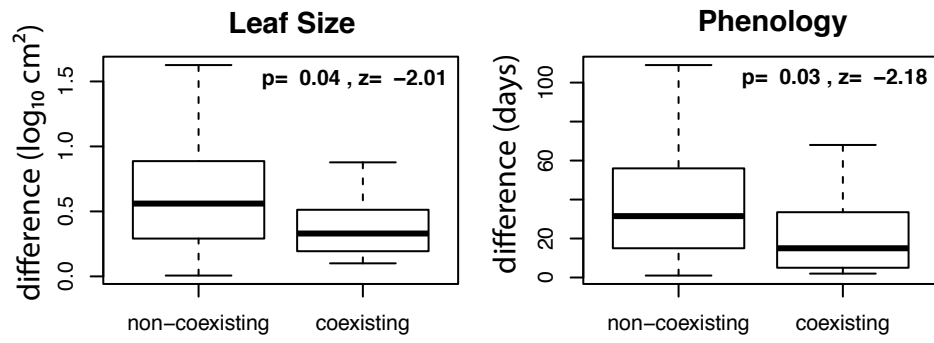


D. Fitness differences: competitive response component



2

1 Figure 2



2

3

1 **Table 1:** Species used in the experiment.

2

Code	Genus	Species	Family
AGHE	<i>Agoseris</i>	<i>heterophylla</i>	Asteraceae
AGRE	<i>Agoseris</i>	<i>retrorsa</i>	Asteraceae
AMME	<i>Amsinckia</i>	<i>menziesii</i>	Boraginaceae
ANAR	<i>Anagallis</i>	<i>arvensis</i>	Myrsinaceae
CEME	<i>Centaurea</i>	<i>melitensis</i>	Asteraceae
CLPU	<i>Clarkia</i>	<i>purpurea</i>	Onagraceae
ERBO	<i>Erodium</i>	<i>botrys</i>	Geraniaceae
ERCI	<i>Erodium</i>	<i>cicutarium</i>	Geraniaceae
EUPE	<i>Euphorbia</i>	<i>peplus</i>	Euphorbiaceae
GECA	<i>Geranium</i>	<i>carolinianum</i>	Geraniaceae
HECO	<i>Hemizonia</i>	<i>congesta</i> ssp. <i>luzulifolia</i>	Asteraceae
LACA	<i>Lasthenia</i>	<i>californica</i>	Asteraceae
LOPU	<i>Lotus</i>	<i>purshianus</i>	Fabaceae
LOWR	<i>Lotus</i>	<i>wrangelianus</i>	Fabaceae
MEPO	<i>Medicago</i>	<i>polymorpha</i>	Fabaceae
NAAT	<i>Navarretia</i>	<i>atractyloides</i>	Polemoniaceae
PLER	<i>Plantago</i>	<i>erecta</i>	Plantaginaceae
SACA	<i>Salvia</i>	<i>columbariae</i>	Lamiaceae

3

1 **Table 2:** Functional traits sampled in this study.

2

Organ	Trait	Units
<i>leaf</i>	Leaf size	cm <sup>2</sup>
	Specific leaf area (SLA)	g/cm <sup>2</sup>
	Leaf nitrogen concentration	mg/g
	Leaf dry matter content (LDMC)	mg/g
<i>seed</i>	Seed mass	g
<i>root</i>	Rooting depth	cm
	Specific root length (SRL)	m/g
<i>whole plant</i>	Maximum height	cm
	Canopy shape index	dimensionless
	Phenology (peak fruiting)	day of year
	Carbon isotope composition	δ <sup>13</sup> C

3

1 **Table 3:** Results from BEST model selection procedure for explaining niche (A) and  
 2 fitness (B) differences using combinations of functional traits. Tables detail the traits  
 3 selected in each of the 3 best-fit models, with spearman's rho given for each model. The  
 4 significance of the best model is assessed using a permutation test. Traits in bold are  
 5 selected in the best-fit model.

**A. Niche differences**

model rank	rho	N traits	traits
1	0.408 ( $p = 0.031$ )	5	<b>specific root length, canopy shape, max. height, phenology, seed mass</b>
2	0.403	6	<b>specific root length, canopy shape, max. height, phenology, seed mass, leaf [N]</b>
3	0.389	5	<b>specific root length, canopy shape, max. height, phenology, leaf [N]</b>

**B. Fitness differences**

model rank	rho	N traits	traits
1	0.443 ( $p = 0.035$ )	3	<b>leaf size, canopy shape, phenology</b>
2	0.441	4	<b>leaf size, canopy shape, phenology, SLA</b>
3	0.430	5	<b>leaf size, canopy shape, phenology, SLA, seed mass</b>

6

7

## Supporting information

**Table S1:** Pairwise functional trait correlations (pearson's r).

	Leaf size	SLA	LDMC	Seed mass	Max. Height	SRL	Canopy shape	Rooting depth	Phenology	Leaf [N]
SLA	-0.09									
LDMC	-0.64	0.01								
Seed mass	-0.06	0.21	0.30							
Max. Height	0.54	-0.18	-0.36	0.00						
SRL	-0.09	0.53	-0.16	-0.12	-0.11					
Canopy shape	-0.34	-0.11	0.34	0.37	-0.54	0.00				
Rooting depth	0.23	0.04	0.04	0.47	0.51	-0.03	0.14			
Phenology	0.07	-0.46	-0.40	-0.32	-0.05	-0.42	-0.02	-0.12		
Leaf [N]	0.24	0.20	-0.39	-0.09	0.01	-0.14	-0.04	-0.08	0.23	
$\delta^{13}C$	-0.23	-0.70	0.38	-0.10	-0.10	-0.42	0.20	-0.24	0.13	-0.29

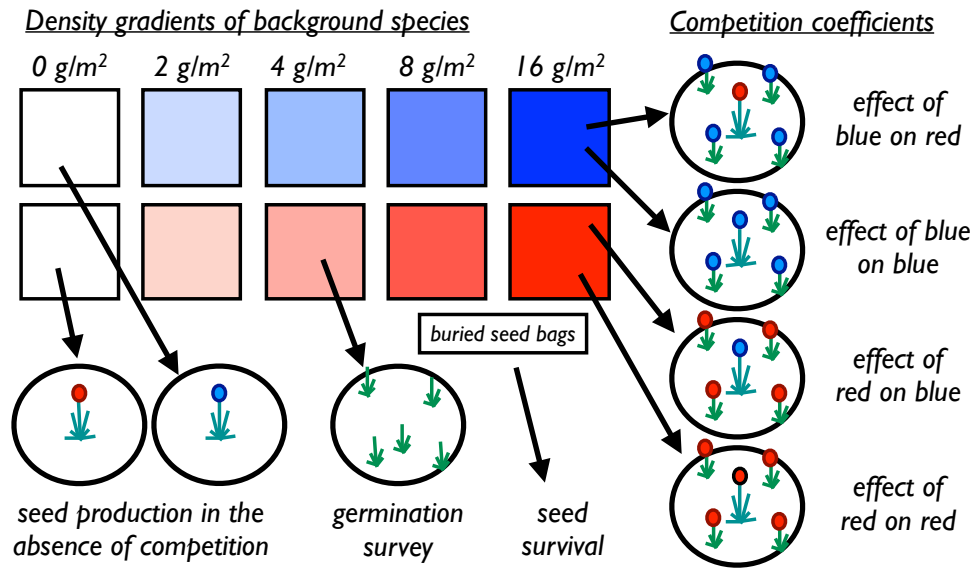


**Table S2:** Correlations between trait differences and coexistence parameters, with results from Mantel tests. Values in bold correspond to tests that are significant at  $\alpha = 0.05$  following the Benjamini & Hochberg correction for multiple comparisons.

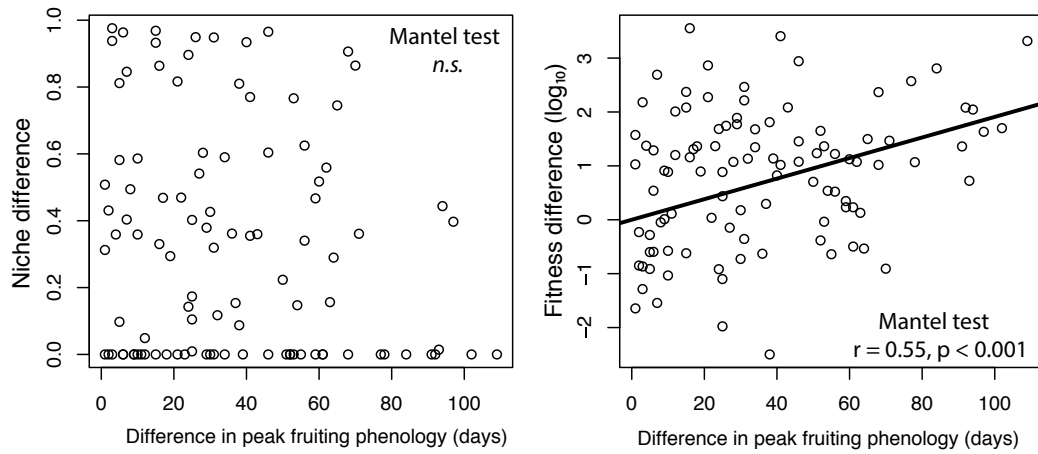
trait	Niche difference	p	Fitness difference	p
Leaf size	0.059	0.676	<b>0.469</b>	<b>&lt; 0.001</b>
SLA	-0.003	0.942	<b>-0.367</b>	<b>0.008</b>
LDMC	-0.084	0.476	<b>-0.584</b>	<b>&lt; 0.001</b>
Leaf [N]	0.055	0.734	<b>0.383</b>	<b>0.006</b>
Seed mass	0.137	0.346	0.172	0.112
Max. Height	0.178	0.102	<b>0.411</b>	<b>&lt; 0.001</b>
Canopy Shape	0.172	0.146	0.066	0.598
Rooting depth	0.044	0.832	<b>0.361</b>	<b>&lt; 0.001</b>
SRL	0.225	0.058	<b>-0.300</b>	<b>0.022</b>
Phenology	0.174	0.144	<b>0.552</b>	<b>&lt; 0.001</b>
$\delta^{13}C$	-0.077	0.502	-0.122	0.354

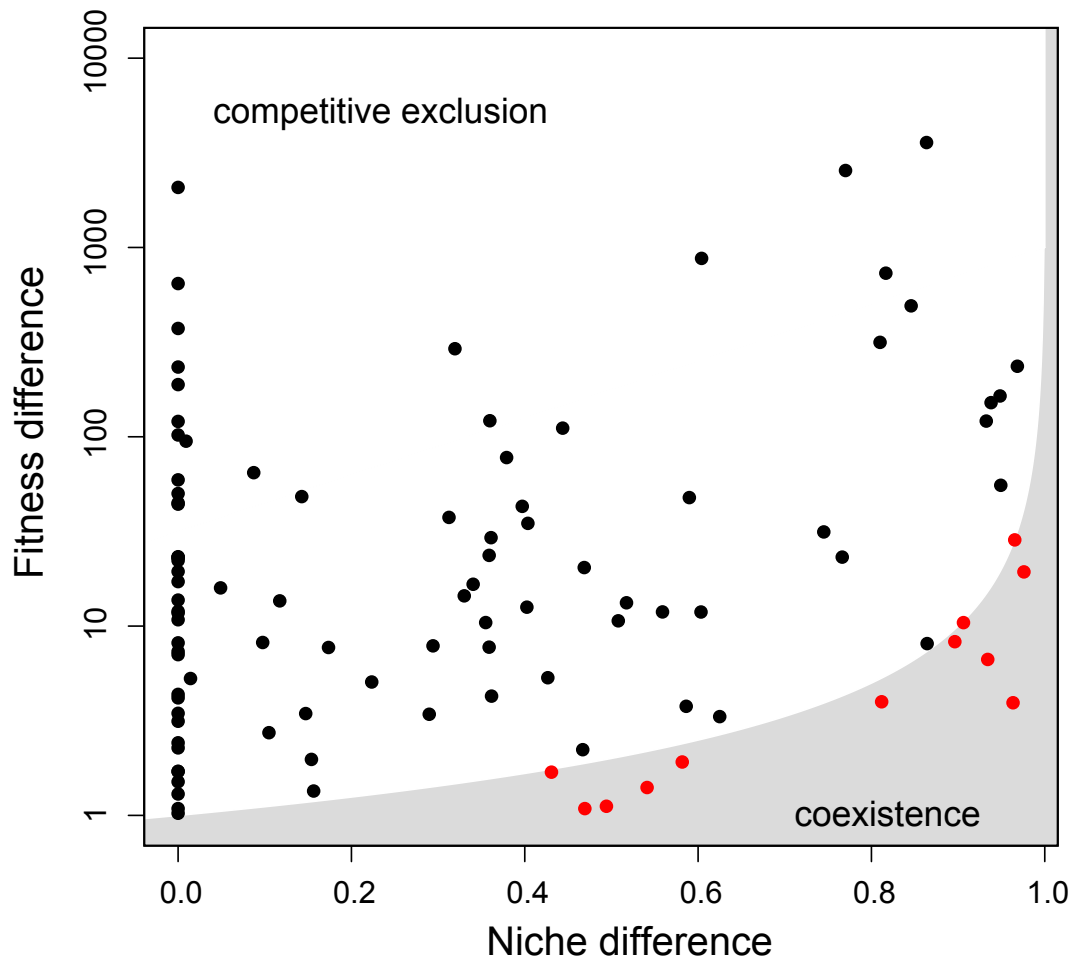
trait	Demographic response difference	p	Competitive response difference	p
Leaf size	<b>0.461</b>	<b>&lt; 0.001</b>	0.166	0.192
SLA	<b>-0.303</b>	<b>0.012</b>	-0.216	0.094
LDMC	<b>-0.443</b>	<b>0.002</b>	<b>-0.402</b>	<b>0.002</b>
Leaf [N]	<b>0.343</b>	<b>0.004</b>	0.185	0.122
Seed mass	<b>0.287</b>	<b>0.006</b>	-0.117	0.282
Max. Height	<b>0.547</b>	<b>&lt; 0.001</b>	-0.071	0.518
Canopy Shape	0.064	0.63	0.025	0.872
Rooting depth	<b>0.594</b>	<b>&lt; 0.001</b>	-0.234	0.046
SRL	<b>-0.386</b>	<b>0.002</b>	0.031	0.82
Phenology	<b>0.563</b>	<b>&lt; 0.001</b>	0.164	0.196
$\delta^{13}C$	-0.105	0.336	-0.066	0.492



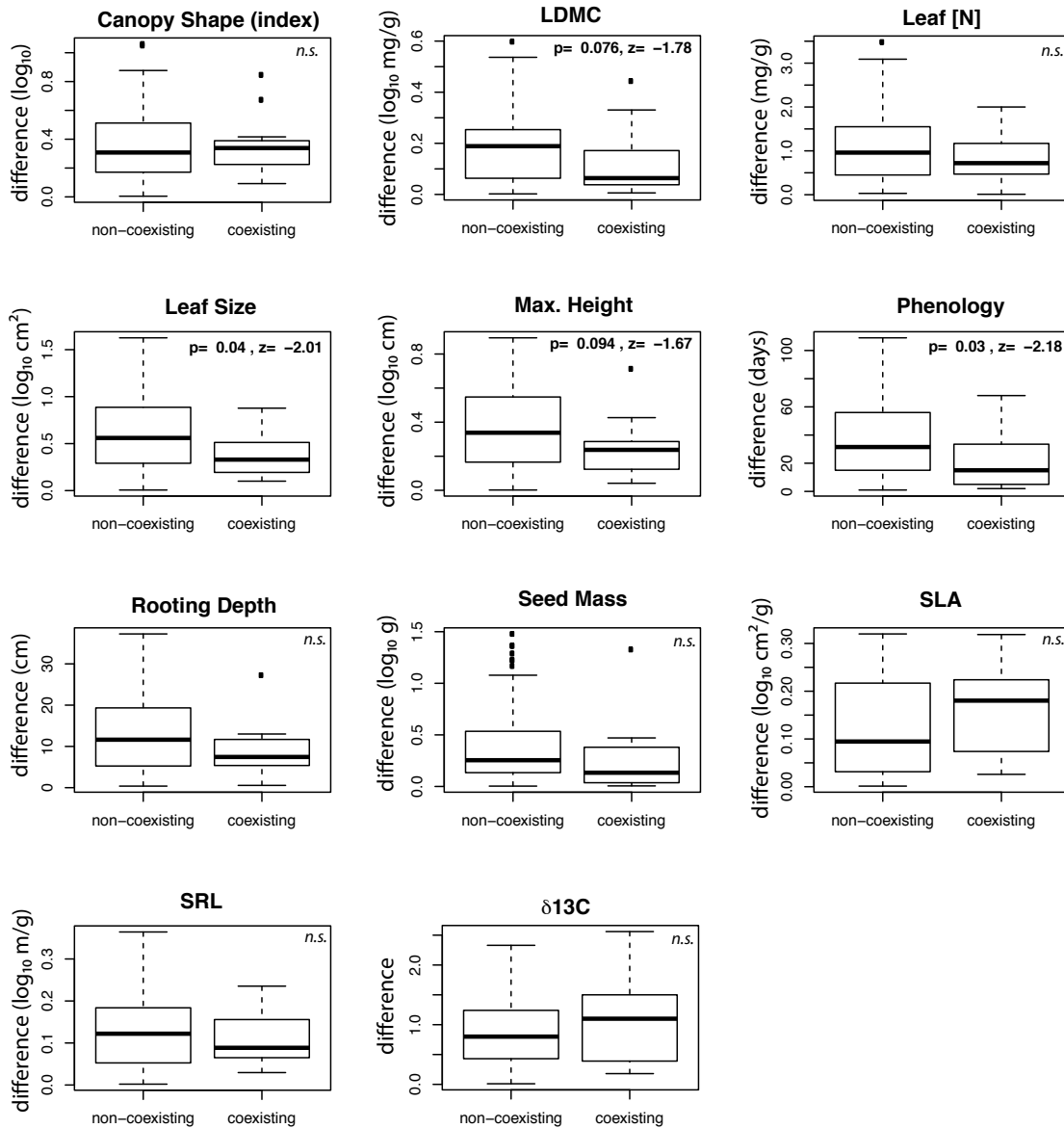
**Figure S1:** Schematic of parameter estimation from the experiment. Each species (here, "red" and "blue") is sown in a density gradient and focal individuals of all species are planted into these plots. Germination of the background species is measured early in the year. Seed survival is measured from buried seed bags. Seed production at low density and competition coefficients are measured from seed production of focal plants at each neighbor density. These parameters are then combined to estimate niche and fitness differences for each species pair.



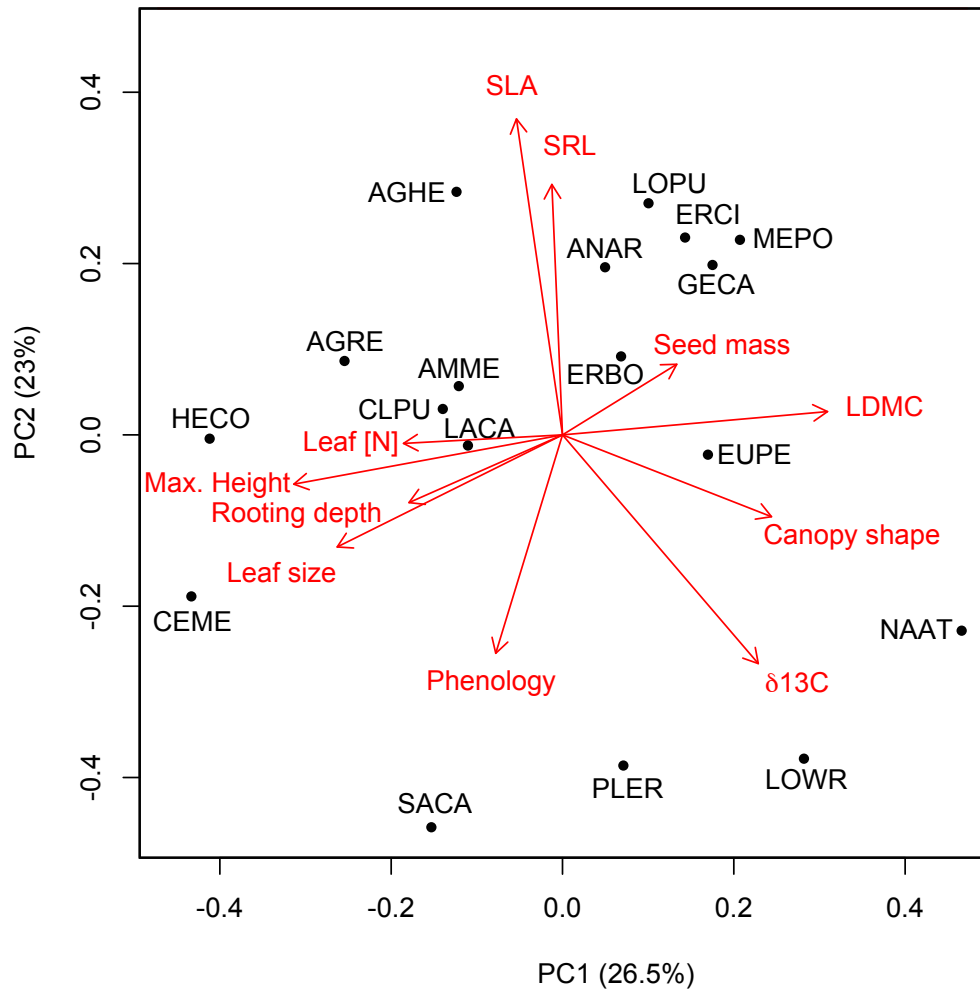
**Figure S2:** An example of the correlation between trait differences and niche and fitness differences for species pairs in the experiment, in the case of phenology.



**Figure S3:** Fitness and niche differences for the species pairs in the experiment. Each point represents a unique pair of species. The shaded grey area represents the area where niche differences exceed fitness differences and coexistence is predicted to occur. Twelve species pairs fall in this zone- in all other cases fitness differences exceed niche differences and one species is predicted to exclude the other eventually.



**Figure S4:** Trait differences between pairs of species that are predicted to coexist in contrast with differences between pairs not predicted to coexist long term. Test statistics correspond to a two-tailed Wilcoxon test implemented in the R package ‘coin.’ Pairs predicted to coexist are significantly more similar in leaf size and phenology ( $p < 0.05$ ) and tend to have more similar LDMC and Maximum Height ( $p < 0.1$ ) than pairs that are not predicted to coexist long term.



**Figure S5:** Principle components analysis of trait differences between species in the experiment. For species codes see Table 1, for trait abbreviations see Table 2.